

# AMEREN ILLINOIS ENERGY EFFICIENCY STAFFING GRANT

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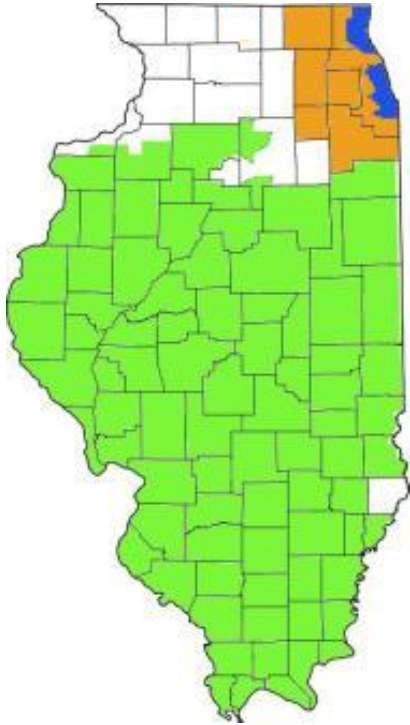
05.31.2017





## Business Program

# AMEREN ILLINOIS ENERGY EFFICIENCY PROGRAMS



## Business Program Eligibility:

- Ameren Illinois electric and/or gas customers (those paying into the program)
  - Commercial businesses, non-profit organizations, and schools
  - Public entities – previously served by DCEO
- Call **1.866.800.0747** to verify eligibility

# STAFFING GRANT



## WHAT IS THE STAFFING GRANT?

- Customers can receive up to \$80,000 to fund a project manager for large energy efficiency projects
  - Staffing Grant amount is prorated based on the annual savings for completed projects
- Helps overcome the barrier of limited resources in order to get energy efficiency projects completed
- Project manager can be a new or existing, full-time or part-time employee. External consultants can also be utilized.

staff UP

# WHAT IS THE STAFFING GRANT?

- Staffing Grant applications are competitively evaluated based on expected annual savings, the overall need for funding and the thoroughness of responses
- Multiple facilities can submit one joint application and share a project manager

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## WHAT IS THE STAFFING GRANT?

- Customers can receive additional cash incentives for projects completed through the Staffing Grant
- Staffing Grant dollars have no impact on project or facility incentive caps
- Customers have until May 1, 2019 to complete Staffing Grant projects

staff UP

## WHY IS THE STAFFING GRANT NEEDED?

*“Our company doesn’t have the financial and/or human resources to manage the project to completion”*





## WHY IS THE STAFFING GRANT NEEDED?

- Resources needed to complete projects and generate substantial energy savings
- Projects stall out even after management thinks it's a good idea
- Current staff unable to handle complex projects
- Projects have been shown that they would save energy but need staff member to get the project off the ground

# APPLICATION PROCESS

- Page 1 – Read thoroughly! *It is there to help you!*
- Page 2 – General information
  - Get your statement for your account number
  - Contact information is important!
- Page 3 – Expected energy savings and requested staffing grant
  - **Calculations** for kWh and/or therm savings
  - **Cost** estimates for proposed work
  - **Requested staffing grant amount** (not to exceed 50% of annual savings)
  - **Estimated completion date**



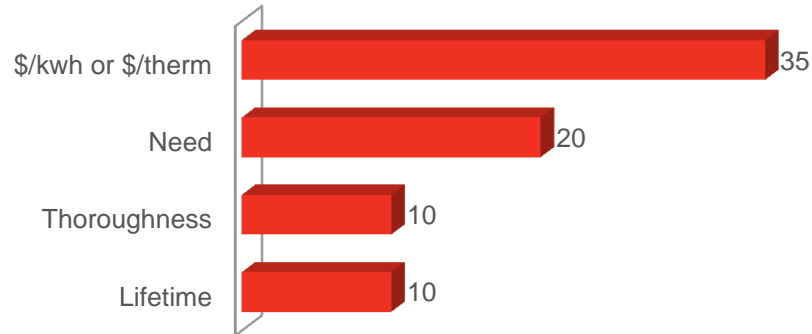
# APPLICATION PROCESS

- Page 5 – Check list and signature
  - Saving calculations
  - Corporate or management “approval”
  - Statement of Need
- Ready to apply? [AmerenIllinoisSavings.com/Staff](https://AmerenIllinoisSavings.com/Staff)



# COMPETITIVE EVALUATION

- Annual Savings per amount of funding requested
- Need for funding
- Thoroughness of application and supporting documentation
- Lifetime of savings



## PROCESS ONCE GRANT PRE-APPROVED

- Applications due August 1, 2017
- Award notification by October 1, 2017
- Meetings with Energy Advisor to assist with applications and timeline
- Individual project submissions by April 1, 2018
  - Must be pre-approved, as appropriate



## PROCESS ONCE GRANT PRE-APPROVED

- Evidence of follow-on project execution (PO Date) by September 1, 2018
- Complete all projects by May 1, 2019
- All final project paperwork received by June 1, 2019
- Receipt of Staffing Grant dollars will be after projects are completed

# ADDITIONAL STAFFING GRANT FEATURES FOR 2018

- Staffing Grant Continuance
  - Same amount to be available for subsequent two years (with approval from Ameren Illinois Energy Efficiency Staff)
- Standard submitted as Custom
  - As a Staffing Grant recipient, Standard measures may be submitted on a single Custom application
    - Only have to submit once
    - Good for 24/7 facilities



## OTHER OPTIONS FOR PROJECT ASSISTANCE

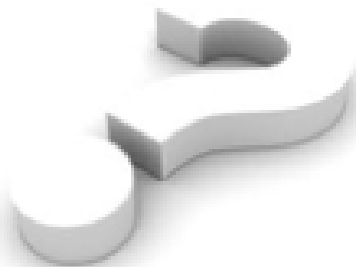
- Energy Advisor walk-through
- Audits from outside agencies/firms
- Feasibility Study
- Metering & Monitoring





## FEASIBILITY STUDY

- Feasibility Study incentive available to help quantify savings of potential projects for your business
  - Not competitive
  - Cannot be combined with projects listed in your Staffing Grant (unless previously identified in study)
  - Incentive capped at lesser of \$20,000, 25% of the energy savings, or 50% of the study cost



# METERING & MONITORING

- Metering & Monitoring
  - Cannot be combined with projects listed in your Staffing Grant
  - Up to \$22,000 towards metering equipment
    - Up to \$5,000 when initially installed
    - Up to \$2,000 for data
    - Up to \$15,000 for energy savings identified/implemented



# BUSINESS SYMPOSIUM

- FREE event in Springfield
- Attend informative breakout sessions
- Meet Ameren Illinois Program Allies
- Receive a **15% bonus coupon** for one of the projects listed in your Staffing Grant application
  - Coupon cannot be combined with any other special offers
- **Open to Ameren Illinois non-residential customers only**
- ***AmerenIllinoisSavings.com/Symposium***



# STAFFING GRANT: REAL RESULTS

## Sacred Heart Convent – Springfield, IL

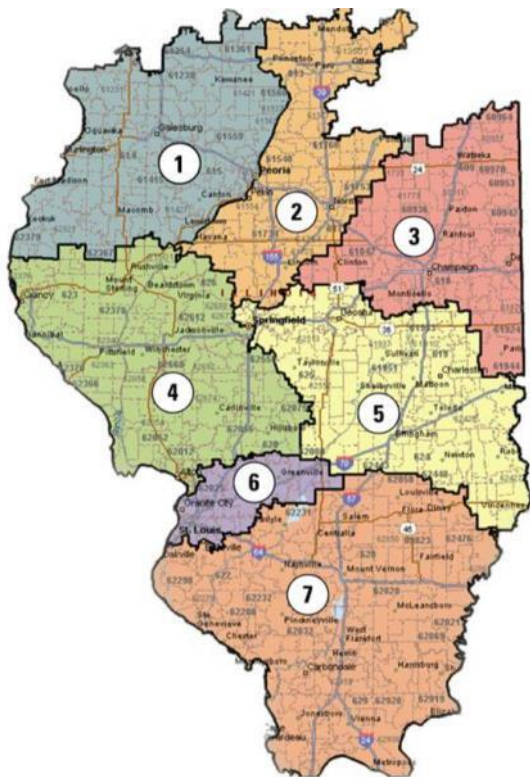
- The Dominican Sisters used Staffing Grant to hire a project manager from Trane
  - Project manager conducted an audit and developed an action plan to improve energy efficiency
  - Managed major project to decentralize the boiler plant and install five modular boilers throughout the facility
- **By the numbers:**
  - Staffing Grant: \$46,500
  - Project Incentives: \$161,000
  - Annual Energy Savings: \$91,000



# IMPACTS OF THE STAFFING GRANT



# BUSINESS PROGRAM ENERGY ADVISORS



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**Ameren Illinois  
Business Program  
Energy Advisors**

Call 1.866.800.0747  
to request a  
consultation with an  
Energy Advisor



ANY QUESTIONS?





***AmerenIllinoisSavings.com***