

A photograph of a man with short dark hair, wearing a light-colored t-shirt, smiling as he looks into an open refrigerator. The refrigerator is filled with various items, including a large bottle of Welch's Fruit Light juice. The scene is set in a kitchen with wooden cabinets and a warm, indoor lighting.

Ameren Illinois Energy Efficiency Multifamily Offering One Stop Shop

Ameren Illinois Energy Efficiency Programs - COVID-19



AmerenIllinoisSavings.com/COVID-19

- Financial assistance for Ameren Illinois customers
- Service disconnections suspended and forgiveness of late fees for non-payment through July 1
- Customers needing assistance with paying their bill should contact the customer care team at [AmerenIllinois.com](https://www.AmerenIllinois.com) for payment options
- Resources for small business support
- Resources on appropriate PPE
- Links to information to support your business
- Links to webinars with Information on COVID-19

Agenda

- What is included in the Multifamily Initiative?
- Why One Stop Shop(OSS)?
- The One Stop Shop Energy Assessment Process
- Project Opportunities for Program Allies Referred from One Stop Shop Assessments
- Program Ally Generated Projects
- Applications and Reference Documents
- Questions

Multifamily Properties

Multifamily properties come in many shapes and sizes:

- Low-rise complexes with many buildings
 - High-rise buildings
 - Townhomes and condos
 - Single family homes converted into apartments
 - Duplexes, triplexes, and other patio homes
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- Some properties are residential tenant metered and others are master metered
 - Customer rate types range from DS1 and GS1 to DS3 and GS3

There are 3 types of multifamily properties that qualify for Ameren Illinois incentives:

- Income Qualified
- Public Housing Authority
- Market Rate



Multifamily Properties: Opportunities and Education



The Ameren Illinois Multifamily Initiative provides:

- Assistance to take advantage of incentives to boost property's and tenant's energy efficiency
- Assistance to the property to plan projects, submit applications, select a Program Ally, and provide installations of energy efficiency measures
- Education and support to property management demonstrating potential energy efficiency and safety improvements to the buildings
- Education about energy efficiency to tenants, property management, and maintenance teams in a comprehensive way

Multifamily Properties: Opportunities and Education



Incentives designed to improve the energy efficiency and comfort in the tenant units:

- Exterior and common area lighting incentives improve efficiency, tenant and staff safety, replacing outdated parking lighting, and hallway fixtures with efficient LEDs
- Equipment opportunities to replace key items like PTACs, water heaters, some HVAC, and other specialty equipment for business customers



One Stop Shop Offering

One Stop Shop Offering: Overview



Property management, in a single visit, will learn of eligible incentives:

Residential In-Unit and Building Envelope

- Smart thermostats
- LEDs
- Water saving measures
- Advanced power strips
- Air sealing and insulation up to 3 story buildings
- Energy efficiency education for tenants

Small Business Direct Install Exterior Lighting

- Parking lot lighting
- Security lighting
- Exterior common area
- In-unit and common area lighting retrofits and occupancy sensors

Standard Business

- HVAC
- Water heater replacement
- PTAC replacement
- VFD on HVAC
- Gas boilers
- AC and boiler tune ups
- Smart thermostats
- Variable speed pool Pump

Custom Incentives

- LED retrofits
- Compressed air
- New construction
- Major renovation
- Specialty equipment

* Master or individually metered

Multifamily Properties Website: Incentives, education, maintenance tips and tricks, link to ENERGY STAR® website

Residential Online Marketplace and Business Online Store

Multifamily Properties: One Stop Shop Process

Residential In Unit and Building Envelope

- Master or individually metered
- Direct install measures in-unit include:
 - Smart Thermostats
 - LEDs
 - Water Saving Measures
 - In-Unit Weatherization
 - Air Sealing and Insulation
 - Up to 3 floors
 - Energy Efficiency Education

Multifamily Properties: One Stop Shop Process

SBDI Exterior Lighting

Exterior lighting:

- Parking lot lighting
- Security lighting
- Exterior common area

Interior lighting:

- Common area lighting retrofits

Multifamily Properties: One Stop Shop Process

Standard Business

- HVAC and water heater replacements
- PTAC replacement
- VFDs on HVAC
- Gas boilers
- AC and boiler tune-ups
- Smart/advanced thermostats if master metered
- Variable speed pool pumps

Multifamily Properties: One Stop Shop Process

Custom Incentives

- In-unit LED lighting retrofits
- Compressed air
- High service pumps
- Electric dryers that have a capacity of 30 pounds or more
- Electric convection oven retrofits
- Other energy efficient equipment replacement meeting specific guidelines



One Stop Shop Assessments

Multifamily Properties: One Stop Shop Assessments

Assessments Conducted by Program Staff

In-Unit DIMS and HVAC:

- Heating and Cooling
 - Thermostats
 - Window AC or Ductless Heat Pump opportunities
- Water Usage
 - Faucet and Shower
 - Thermostatic Valves
- Lighting
 - Bulbs
 - Fixture types
 - Advanced Power Strip need
- Weatherization
 - Doors and Windows
 - Outlets

Multifamily Properties: One Stop Shop Assessments

Assessments Conducted by Program Staff

Lighting - Exterior and Common Area:

- Parking Lots
- Security and Porch Lighting
- Hallways
- Stairwells
- Club houses
- Pool Houses
- Laundry Rooms
- Offices

Multifamily Properties: One Stop Shop Assessments

Assessments Conducted by Program Staff

Standard and Custom Business

- Interview with property manager and walk-around
 - Ask about renovations or new construction plans in the next year
 - Equipment on-site and plans to replace
 - In-unit lighting retrofit opportunities



One Stop Shop Referrals

Multifamily Properties: One Stop Shop Referrals

Participation in SBDI, Business, HVAC and Building Efficiency Offerings

Referrals from One Stop Shop Assessments

- Residential Initiatives – Ductless Heat Pump and Building Envelope
- SBDI - Lighting for DS2 and DS3A
- Standard business and custom projects for business customers through BCC

Multifamily Properties: One Stop Shop Referrals

Referral Process

1. Program staff assists the customer in finding a contractor using the **Find A Contractor** search function on **AmerenIllinoisSavings.com**
2. Customer can choose up to 3 Program Allies for referral
3. Program staff or the customer will call the Program Ally to set up the appointment
4. Program Ally performs assessment or audit and submits work scope
5. Program staff will follow up with the customer

Multifamily Properties: One Stop Shop

Participation in SBDI, Business, HVAC and Building Efficiency Offerings

Program Ally generated projects

- SBDI lighting and business Program Allies for DS2, DS3A, GS2, GS3A rated Ameren Illinois served properties
- SBDI lighting assessments submitted as normal
- Standard business and custom projects for business customers as normal

How do you proceed?

- Submit lighting assessments or project/work scope through your normal channel
- We request you mention to the customer they may be eligible for other incentives
- Please provide customers with the multifamily collateral and direct to the “**Request a Free Assessment**” link at **AmerenIllinoisSavings.com/Multifamily**
- Customer can note the Program Ally name in the form under “Referring Program Ally”

Multifamily Properties: One Stop Shop

Participation in Residential Multifamily Ductless Heat Pump and Building Efficiency Offering



Program Ally generated projects

- Residential building envelope and ductless heat pump Program Allies for DS1, GS1, DS2, DS3A, GS2, GS3A rated Ameren Illinois served properties
- Residential building envelope and ductless heat pump projects

How do you proceed?

- Submit project/work scope through your normal channel
- Each project will be evaluated for size and scope relevant to our remaining budget and savings
- Please provide customers with the multifamily collateral and direct to the "**Request a Free Assessment**" link at **AmerenIllinoisSavings.com/Multifamily**
- Customer can note the Program Ally name in the form under "Referring Program Ally"

Multifamily Properties: One Stop Shop

Building Envelope Application and Criteria

- Available for Multifamily Income Qualified Properties
- The “Building Envelope Work Scope” is posted under the Multifamily section on the Residential Program Ally Portal
- Multifamily building envelope incentives and criteria are listed in the “Residential Measures Guide”

Multifamily Properties: One Stop Shop

Ductless Heat Pump Pilot

- Incentives available for 60 ductless heat pumps for Public Housing Authorities and 80 ductless heat pumps for Income Qualified Multifamily Properties
- “Multifamily Ductless Heat Pump Application” and “Multifamily Ductless Heat Pump Pilot Criteria” documents are posted under the Multifamily section on the Residential Program Ally Portal
- Income Qualified and Public Housing Authority projects that include properties that have had building envelope (PHA) or could have building envelope measures performed (IQ) in conjunction with the ductless heat pump incentive will achieve greatest savings may be given preference

Questions?

Multifamily Contacts



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