



Seal the Deal: Unlock Savings Through Weatherization

Breakout Session 3B

Moderators

Colin Santel

- Energy Engineer Lead at Leidos
- Certified Energy Manager (CEM) and Engineer-in-Training (EIT)
- Expertise in HVAC systems and energy efficiency consulting
- Mechanical Engineering degree from SIUE

Shane Perry

- Deputy Business Program Manager at Leidos
- 12+ years in distribution, specializing in energy efficiency and lighting retrofits
- Co-founded a company with a network of 600+ contractors
- Winner of multiple Ally awards including ComEd and Duke Energy







Weatherization Measures and Incentives

PY24 Weatherization Incentive Rates		
Measure Description	Incentive*	
Exterior Air Sealing: Doors	\$40/door	
Exterior Air Sealing: Penetrations	\$20/penetration	
Exterior Air Sealing: Outlet Gaskets	\$2/gasket	
Exterior Air Sealing: Cracks	\$4/linear ft	
Above-Ground Wall Insulation	\$0.40/sq ft	
Duct Sealing	\$6/linear ft	
Duct Insulation	\$2/sq ft	
Covers and Gas Sealers for Room Air Conditioners	\$80/cover	

^{*}Incentives are subject to change at any time without notice. Please refer to the online applications for up-to-date incentive information and eligibility criteria.







Brandace Cloud

Customer Profile

- Executive Director
- The Macoupin Art Collective (MAC)
- Company type: arts education center
- 4 FTE staff, 20 part-time teachers
- 1 Ameren Illinois utility account
- 2 layers for project approval
- 1 project
 - Weatherization





The Macoupin Art Collective

Weatherization Project Profile

- Building information:
 - 1 building / 3,500 sq. ft.
 - 100+ year-old building
 - Heat type: natural gas
- Estimated* savings:
 - \$375 in electric per year
 - \$364 in gas per year
 - 5 year \$3,695 savings







BUSINESS

	Type of Weatherization	Totals
Weather Strippin Sealant	Weather Stripping	4 single doors
	Coolont	7 windows sealed
		440' wall joint

^{*}estimations based on averages across similar facilities



Ursula Bongiovanni

Customer Profile

- President and CEO
- Tridan International, Inc.
- Company Type: manufacturer of production equipment
- 24 staff at Danville facility
- 4 Ameren Illinois utility accounts
- 2 layers for project approval
- 3 projects
 - o 2 lighting
 - o 1 weatherization







Tridan International Inc

Weatherization Project Profile

- Building information:
 - 3 Buildings / 88,000 sq. ft.
 - Oldest building 100+ yrs, average age 80 yrs
 - Heat type is natural gas
- Estimated* savings:
 - \$915 in electric per year
 - ⋄ \$1,234 in gas per year
 - 5 year \$10,745 savings

^{*}estimations based on averages across similar facilities



BUSINESS SYMPOSI#M

Type of Weatherization Totals 22 single doors Weather Stripping 3 exhaust fans 35 water boxes Sealant 3 roof/wall seams 18 expansion joints

Dwjuan Robinson

Customer Profile

- MRO/Custodian Supervisor
- East Saint Louis School District 189
- Company Type: K-12 education
- 110+ facility staff, 1,000+ total district staff
- 38 Ameren Illinois utility accounts
- Approval layers depend on project size and urgency
- 46+ projects:
 - o Instant Incentives o Lighting
 - CustomSpecialty Equipment
 - HVAC Weatherization







East St. Louis School District

Weatherization Project Profile

- Building information:
 - 13 buildings / 1,148,032 sq. ft.
 - Oldest building 70+ yrs, average age 20 yrs
 - Heat type is natural gas.
- Estimated* savings:
 - \$15,249 electric per year
 - \$2,857 gas per year
 - 5 year \$90,530 savings

^{*}estimations based on averages across similar facilities







Non-Energy Benefits



- Improved Indoor Air Quality: Enhances employee health and productivity.
- Increased Comfort: Creates a stable, comfortable environment for staff and customers.
 - Building Longevity: Reduces moisture damage and maintenance costs.
 - Noise and Pest Reduction: Minimizes disruptions from external noise and pests.
- Extended Equipment Lifespan: Lowers wear on HVAC systems, reducing repair costs.
 - Boosts Property Value and Safety: Increases asset value and enhances fire safety.



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How to Get Started



- 1. PY2024 budgets are restricted to Electric Only customers.
- 2. PY2025 budgets are currently open for both Electric and Gas customers.
- Contact your local LBEA or SBEA before getting started.
- 4. Call **1.866.800.0747.**
- 5. Email IllinoisBusinessEE@ameren.com.
- 6. Check website for applications and more details.
 - AmerenIllinoisSavings.com/Forms









Energy Efficiency PROGRAM

