

# AMEREN ILLINOIS ENERGY EFFICIENCY PROGRAM PY2023 Smart Savers Initiative Program Ally Kickoff





- Transition & Contacts
- Initiative Goal & Design
- Customer Journey & Leads
- Expectations & Requirements for Program Allies
- Installer Guidance & Resources
- Program Ally Marketing Support

#### **Program Contacts**

Team contact information is below:

For any questions, <u>your first contact</u> for support needs, inventory needs, customer concerns and customer cancellations, please do not hesitate to call, text or email.

Jennifer "Jen" Michael

Smart Savers and Multifamily Initiatives Manager, Leidos Inc 1.309.241.3584 (Cell) jmichael@ameren.com

Secondary support – your **Field Energy Specialist** can also answer many questions and if not, they will work to get answers or remove barriers for you.







#### **Program Contacts**



#### Field Energy Specialists:

- 1. Tucker Blum tblum@ameren.com 1.309.857.9773
- 2. Tim Huber <u>thuber@ameren.com</u> 1.314.302.2919
- 3. Justin Shearer jshearer@ameren.com 1.309.509.8207
- 4. John Wilson jwilson3@ameren.com 1.618.980.1272
- 5. Matt Flowers <u>mflowers5@ameren.com</u> 1.217.821.1111





# SMART SAVERS

## **Ameren Illinois Smart Savers Initiative Primary Goal**



#### Purpose:

This initiative was designed to assist eligible low-income Ameren Illinois customers in **reducing** their energy consumption by removing barriers to their access of smart thermostat technology.

Additionally, Ameren Illinois wants to support Program Allies in **growing** their businesses and creating an opportunity to **retain trained installers** throughout the year.



#### **Customer Satisfaction**



## Recruitment

- Ease of enrollment pathway.
- Encourage Program Ally customer recruitment and Multifamily property referrals.

## Installation

Self-install includes energy efficiency educational materials.

- Direct install: trained and qualified Program Allys provide in-home set-up and provide direct education of use.
- Both pathways provide information to access other initiatives.

# Post-Installation

- 10% direct QA/QC validation thru surveys/calls.
- Customer satisfaction online surveys to assess customer experience.
- Feedback to Program Allies from surveys.

#### **Smart Savers Initiative Design**





\*Non-qualifying customers will be redirected to the Ameren Illinois Smart Thermostat Marketplace Initiative and the primary Ameren Illinois Energy Efficiency site for more energy savings opportunities.

#### **Smart Savers Initiative Design**



#### Installation Rates and Inventory Information

Type of Installation	Installation Rates	Callback Rates
Single Family	\$175	\$175
Multifamily	\$125	\$125

Thermostats Provided by	
<u>Program</u>	
Google Nest E and ecobee3 lite	

Other Supplies provided by Program

Wiring Adapters, Stat Hangers and Customer Leave Behind Materials

Marketing Materials provided by the Program

Door Hangers, Flyers, Co-branded Collateral

## **Smart Savers Inventory Process**



#### Replenishment and Initial Inventory Stock

Type of Thermostat	Single Family Orders	Multifamily Orders
Google Nest E	55%	25%
ecobee3 Lite	45%	75%

#### **Initial Inventory**

Provided at one to two weeks of Program Ally's stated capacity level.

#### **Inventory Replenishment**

Smart Thermostats will be replenished one-for-one based on invoicing from your company. Stock will be shipped directly to your location. If more are needed, contact Program Staff.

#### **Multifamily Projects**

Jen will coordinate with you as to the type and number of stats required for each MF installation. Please provide a **7-10 day** lead for projects greater than your normal capacity.

- Program Allies are **financially responsible** to ensure the security of Program provided products.
- An inventory count register will be requested at the end of each month.
- Storage of Smart Thermostats should be in a climate-controlled location to optimize battery life. During freezing weather, thermostats should not be left in vehicles.
- It is recommended that product is rotated and used on a "First In, First Out" basis to ensure factory charge of internal battery is at its strongest for installation.



# DIRECT INSTALL CUSTOMER JOURNEY



#### **Customer Enrollment – Program Ally Selection**



#### AmerenIllinoisSavings.com/SmartSavers

If the customer has a qualifying account and chooses professional installation, they will see a list of enrolled Program Allies who have capacity in that zip code.





#### Thank you for visiting the Ameren Illinois Energy Efficiency Program Smart Saver Portal

Qualifying residential customers with an active Ameren Illinois account, and who have not previously received a Smart Thermostat can apply below.

Now you	ur new thermostat	
715	ur new thermostat	
. de		
	* Thermostat Installation Method	
	Professional Installation	÷
	*Select Program Ally Below. If no Program Ally is selected one will be chosen for you.	_
	None	÷
	-Note-	
	BURNSIDE BRO'S CONSTRUCTION	
	MEYER CLIMATE CONTROL	
	FRITCH HEATING & COOLING	
	MINORITY ELECTRIC INC.	
	LEACH & COMPANY INC	

#### **Customer Enrollment – Program Ally Selection**



#### AmerenIllinoisSavings.com/SmartSavers

The customer will receive an email with the name of the Program Ally.

To promote a great customer experience, make first contact attempt no later than <u>10</u> <u>business days</u> from receiving the lead email.

Leads that you do not have time to contact need to be communicated back to the Program Team.

×
Dear Recipient,
Congratulations!
You have successfully enrolled to have a Smart Thermostat installed in your home.
Your order number is: AMIL0001067420
ENERGY STARS HEATING & COOLING CO will reach out within 10 business days
If you have any questions regarding installation of your smart thermostat, please visit here .
If you do not receive a callback within this timeframe, please call 1.866.838.6918 and let us know.
Sincerely,
The Ameren Illinois Energy Efficiency Program
$\mathbf{x}$



# MANAGING NEW AND EXISTING INSTALLATION LEADS

#### **Customer Appointment Scheduling**



- After receiving the customer information, the Program Ally has 10 business days to contact the customer to schedule the smart thermostat install.
  - If the customer does not return any calls after 2 attempts (allowing the customer 1 day to return your call after each attempt), make a final call informing the customer of the last attempt to contact. If no contact is made, update applicant lead status to "Unreachable".
  - The customer will be un-enrolled; and in hopes of future participation, communication encouraging future re-enrollment will be sent.
- Installation appointments should be given in time windows if possible.
  - 2 or 4-hour blocks are preferred, (ie: 8am-12pm, 1pm-5 pm, 2pm-6pm, etc).
- Update the status of your customer leads in your Amplify portal each day.
- All leads should be updated by the end of the day on Fridays.

#### Installation Appointment Scheduling (cont.)



- Appointment reminder calls are encouraged 1-2 business days prior to the install appointment.
- During this reminder call:
  - Program Ally representative to confirm that the customer and other occupants of the home have not:
    - Tested positive, have current illness or been exposed to COVID-19 within 14 days.
  - Remind customer that an adult (18+ yrs of age) must be present during install appointment.
  - Remind the customer to have Wi-Fi log in information readily available (if customer has Wi-Fi).



# EXPECTATIONS AND REQUIREMENTS FOR PROGRAM ALLIES

#### What Does the Ameren Illinois Smart Savers Program Expect From Program Allies?



- Company Principle completes this training session.
- Company Principles are responsible to ensure all current and future company installers:
  - Are fully trained to install and troubleshoot Smart Savers thermostats.
  - Are trained to assess equipment compatibility and when to use wiring adapters.
  - Understand how to educate customers on basic smart thermostat functionality.
  - Understand and are accountable to program requirements and expectations.
- Installers will always observe and comply with the Ameren Illinois Program Ally Code of Conduct and Initiative Terms & Conditions.

Smart Thermostats installed through this initiative **cannot** replace an operable smart thermostat already on site.



# RECEIVING INSTALLATION LEADS FROM THE PROGRAM



#### **Access to Amplify**



Monday Morning, you will receive an email with a link to create a password to access the Energy Efficiency Portal.

This will be where you and your team will be able to view, manage and report on your Smart Savers leads.

#### [EXTERNAL] Welcome to Energy Efficiency Portal

Ameren Illinois Energy Efficiency Program <eefiles@ameren.com> To •



## Setting your password on the EE Ally Portal





## Accessing your Customer Leads



Once logged in, you will be able to view the list of all of your active and completed Smart Savers leads. Use the arrows to open up sections.



#### **Accessing your Customer Leads**



Training video will go over the functionality and how to sort and update:

- Lead Stage (status).
- Entering scheduled installation appointment times.
- Log contact information (left a vm, unreachable, cancelled).
- Completed appointments.

Monday Morning by email, you will have a step-by-step quick reference guide, plus the video to help you with using the EE Ally Portal.

Please do not hesitate to reach out to Jen by email if you have any questions or issues with your log in or access. <u>jmichael@ameren.com</u>

## **Updating Lead Statuses**



#### Scheduling, Rescheduling, Cancellations, No-Shows, Completions and Failed Installations

- When contacting a customer attempting to schedule an installation appointment, contact the customer up to three times to schedule their appointment (preferably during different times of the day).
- For <u>Unreachable</u> customers once you have contacted the customer three times (within the two weeks post lead) and have not been able to schedule an appointment, please update the Customer Lead to "<u>unreachable</u>".
  - After setting to unreachable, the Customer will receive an email notifying them to sign up for the Program again at a more convenient time.
- For appointment <u>cancellations</u>, Program Ally should provide at least two attempts at rescheduling over the 10 business days after the initial appointment date.
  - After 10 days, please update the status in the lead to either **scheduled**, **cancelled** or **unreachable**
- For **<u>no-shows</u>**, allow one attempt at rescheduling after the initial appointment. Update Lead status.
  - Program Ally is not compensated for no-shows or cancelled appointments (reminder calls can reduce noshows).
- In the event of a <u>failed installation</u> Program Ally needs to add detailed comments to the lead.
  - Installation attempt may not be compensated if detailed comments as to why it was not successful are not provided
- Once an installation or callback has been completed, the stage should be set to <u>Complete.</u>

### **Invoicing your Customer Leads**



Training video will inform on functionality, updating leads, attaching invoices, and submitting for approval/payment.

AM IL EE Portal Home						
	tps://ameren.force.com/eeportal/s/?t=1672866201855				A 😘 3 🕼	: @ 🧕 …
	Ameren ILINOIS ENERGY EFFICIENCY PROGRAMS	Welcome to the Ameren Illinois	Energy Efficiency Port	al		
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	Home Files Reports					
Primary Residential Se	condary Residential Commercial )+)					
			Q Search	Reload Load More	Freeze Export Edi	it Update
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× 🗆	22 SS - Smart Savers					1
76 /	22 SS - Smart Savers Received	AMILOO010675 PAM GADDIS	Rescheduled 1/6/2023		\$165.00 Attach Invo Submit For Log Comm	r Approval

Note: you cannot Submit for Approval without attaching an invoice.



# **INSTALLER GUIDANCE AND RESOURCES**



#### **Installation Appointment Requirements**



It is important that everyone working within the Program to represent Ameren Illinois well; utilizing courtesy, great communication while striving to create a great customer experience.

#### Program Allies are required to:

- Wear a protective mask, if requested by customer.
- Confirm that pets are secured and there is an adult present prior to entering customer's residence.
- Acquire furnace serial number and validate chosen smart thermostat compatibility.
- Wear shoe covers or bring a separate pair of clean shoes to change into.
- Ensure the heating/cooling system is powered down before removing old thermostat.
- Always show respect for the customer's home and clean up all trash or debris.

#### Encourage team members to exceed — rather than just meet — expectations.

### **Training your Installers**



Your staff can view installation videos and access troubleshooting resource information 24/7.

Program will also provide professional installer PDF instructions upon request.

Both ecobee and Google offer installer assistance and troubleshooting by phone or chat.





Installation Videos





**Google Nest Installation** 

Google Nest E Installation



ecobee3 lite installation



ecobee3 lite installation (without a common wire "C-wire")



#### **Installation Expectations**



#### Wiring and Equipment Verification and Compatibility

- Installer will complete the HVAC equipment information located on the back of the Customer Waiver Sheet.
- A common wire adapter **must be installed** in the following situations:
  - If the furnace is ten years older than the A/C unit.
  - If no common wire is present.
  - It is the responsibility of the installer to validate that the thermostat chosen by the customer is compatible with the HVAC system,
    - Only devices that are compatible with the home's equipment should be installed.
    - The installer may switch to the other thermostat model if the selected thermostat is not compatible. The customer must be made aware and **provide consent**.

\*Please communicate other scenarios to the Program Team.

#### **Pre-Test Install System Check**



- Check Fan On Mode.
- Check Cooling Mode, verify that fan comes on and outdoor unit is working. Verify cool air is present at the supply duct. Perform this test with a thermometer (infra-red works best).
  - If it is below 55 degrees, do not test the cooling mode.
- Check heating mode, burners, or aux. heat strip works, ensure fan limit is working.
- Visually inspect flue condition.
  - This is for safety and eliminate any code violation (vent connected, not separated, nothing combustible is touching the flue).
- Once the Pre-Test Check is performed, and the system is confirmed to operate normally, continue with the smart thermostat install (including connecting to available WiFi).
- If, during your pre-test check, you determine the unit is not operating normally, you should inform the customer that their unit must be serviced prior to the installation of the new device.

Installer **must** disable system power **prior to** smart thermostat installation (at breaker or furnace switch).

### **Post-Install Check Requirements**



- Check all functions of smart thermostat for proper working conditions.
- Check fan operation.
- Check cooling operation, if above 55.
  - Confirm outdoor unit is working.
- Check heat operation.
- Check all A/C connections.
- Check Wi-Fi connectivity (if available).
- Check customer's smart phone app is loaded properly (if available).
- After completing the above checks, if you determine the unit is not operating normally, you should inform the customer that their unit must be serviced.
- It is required that the installer attempt to work with the customer to educate the customer on setting up their schedules, switching from heat to cool and connecting their mobile device to the thermostat (if available).

#### **Customer Waiver**

- The customer waiver is an acknowledgement by both parties that the equipment was working properly upon completion of the installation.
- If the customer does not want to sign the waiver, that's OK. In that case, write the customer's name and address, along with the smart thermostat type and serial number on the back of the waiver.
- Program Ally is responsible for retaining this waiver and does not need to upload it with the invoice.



#### Dear Homeowner,

Congratulations on your new smart thermostat! Thank you for participating in the Ameren Illinois Smart Savers Initiative.

During the installation of your smart thermostat, your Program Ally completed the requirements below:

- The Program Ally performed a "Pre-Test Check" to ensure your system was working properly. If the Pre-Test Check failed, the Program Ally will have to reschedule the install. The smart thermostat can be installed once you have your system repaired.
- After the install was completed, the Program Ally performed a "Post-Test Check" in your
  presence, confirming the proper operation of the smart thermostat and your system is working
  properly.
- The Program Ally helped you activate your smart thermostat to take advantage of the full range of features your new device offers to help you save energy.
- · An adult the age of 18 or older was present for the install.

By signing this agreement, you agree to the requirements of the smart thermostat installation and acknowledge you are receiving your smart thermostat and installation at no cost to you through the Ameren Illinois Smart Savers Initiative.

Thank you!

Ameren Illinois Energy Efficiency Program

Sign Full Name Here

Today's Date

Print Full Name Here

Ameren Illinois Energy Efficiency Programs | 300 Liberty Street, 4th Floor, Paoria IL 61602 P. 1.866.838.6918 F. 1.309.677.7960 E. Illinois Residentia EE (JAmeren.com

## **Customer Waiver – Program Ally Portion**



Installer will need to complete this portion documenting the HVAC equipment, thermostat information and serial number for entry into the completed lead in the EE Ally Portal when you attach your invoice to request payment.

Address     City     ZIP   Thermostat Type (circle one): Google Nest Thermostat E ecobee3 lite       Heating and Cooling Information:   Furnace Brand:	Thermostat Serial Number:			
Thermostat Type (circle one): Google Nest Thermostat E ecober3 lite Heating and Cooling Information: Furnace Brand: Furnace Age: Furnace Age: Furnace Type (circle one): Gas / Elec HVAC Brand: HVAC Age: If furnace is 10+ years older than HVAC, Common Wire must be installed for Google Nest Thermostat E.* Installation Notes: (For Google Nest installs, please include if add-a-wire was needed upon install and	Customer Address:			
Heating and Cooling Information: Furnace Brand: Furnace Age: Furnace Type (circle one): Gas / Elec HVAC Brand: HVAC Age: If furnace is 10* years older than HVAC, Common Wire must be installed for Google Nest Thermostat E.* Installation Notes: (For Google Nest installs, please include if add-a-wire was needed upon install and		Address	City	ZIP
Furnace Brand:	Thermostat Type (circle one):	Google Nest Thermostat E	ecobee3 lite	
Furnace Age:  Furnace Type (circle one): Gas / Elec HVAC Brand: HVAC Age: If furnace is 10+ years older than HVAC, Common Wire must be installed for Google Nest Thermostat E.* Installation Notes: (For Google Nest installs, please include if add-a-wire was needed upon install and	Heating and Cooling Information:			
Furnace Type (circle one): Gas / Elec HVAC Brand:	Fumace Brand:			
HVAC Brand:	Fumace Age:			
HVAC Age:	Furnace Type (circle one): Gas	/ Elec		
"If furnace is 10+ years older than HVAC, Common Wire must be installed for Google Nest Thermostat E.*				
Installation Notes: (For Google Nest installs, please include if add-a-wire was needed upon install and	HVAC Brand:			
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	HVAC Age:	HVAC, Common Wire must be insta		

## Educating the Customer Before You Leave



Installer is required to go over these things at each install

- 1. Assist the customer in connecting their chosen device (phone, tablet or pc) to the manufacturer's website.
- 2. When available, **connect** the smart thermostat to the home's wireless network.
- **3. Demonstrate** thermostat use or the mobile app to control the thermostat or set a schedule.
- 4. Explain leave behind materials.
  - Highlight on the customer materials where to call if they need assistance.
- 5. Review the <u>customer waiver</u> and acquire signature.
- 6. Inform the customer they will be receiving a customer satisfaction survey.

#### **Leave-Behind Materials**



- Device Hanger must be left on smart thermostat or handed to the customer.
  - Installer should emphasize for the customer that the manufacturer's warranty on the smart thermostat is 12 months.
  - Product support is available 24 hours a day through the manufacturer's website and through their mobile application (if applicable).
- The unit packaging and all inserts should be left with the customer.
- General flyer for the Ameren Illinois Energy Efficiency Program.
- The Program Ally's business card.

#### After Smart Thermostat Install is Complete



- Ensure that the device is properly setup and activated.
- **Explain** the 12-month manufacturer's warranty information along with the 12-month Smart Savers' program support commitment.
- Leave the thermostat box, inserts and device hanger on the smart thermostat.
  - Show the customer where the support information is on the device hanger.
- Ask the customer if they have any questions about the smart thermostat before you leave and direct customer again to reference the device hanger for further support.
- Have the customer to sign the waiver.
  - Capture the serial number (this is mandatory) and the equipment information.


- Ensure proper disposal of the thermostat; make sure to recycle the thermostat.
- For mercury thermostats, double-bag the device.
- If you're unsure where to recycle, visit the <u>Thermostat Recycling Corporation</u>.



# Referring Multifamily Customers



## **Multifamily Properties**

Many Program Allies have multifamily properties as current customers or may look for multifamily properties to participate. We encourage you to recruit these customers and want to support those efforts!

# Eligibility:

Must be 3 units or more to be considered multifamily (duplexes are single family).

- While a multifamily property may be within a Smart Savers zip code, there are additional criteria we need to assess to determine eligibility.
- Must meet specific criteria surrounding participation in low-income government programs, rent levels, etc.
  - It is very important that the customer include complete information on the intake form or eligibility will be delayed.
  - We can process eligibility and notify the ally in less than 2 business days information is complete on the form.
    - Referring Program Allies can be noted by the customer the assessment application.
  - If a property is not Income Qualified, the Program Ally will be noted as the referring Program Ally for future projects at that location.

Once eligibility is determined, the referring Program Allies will be notified by phone or email by Jen if the project is approved. Installation <u>cannot</u> be started without prior approval.

- All Multifamily properties will receive a call from the Ameren Illinois Energy Efficiency Program to discuss participation in a Ameren Illinois One Stop Shop Energy Assessment.
- Smart Savers installation can be done in advance of that.

# If you have a MF referral or other questions, please call Jen Michael.

# **Smart Savers – Multifamily Property Referrals**



# **Eligibility Application**



If you own or manage a multifamily property serviced by Ameren Illinois – we may be able to help you and your tenants save energy, reduce water usage and lower water heating costs.

The property starts here to complete a short application to provide the information we need to establish eligibility It only takes a few minutes to get started lonce you have requested your FREE herey Assessment, an Energy Advisor will contact you within 57 business days to schedule a time to talk to you about your property. Fleese allow for 30-45 minutes to go over all the information about your property and the equipment you have that will help us put together a comprehensive list of available incentives for your property.

Start Here to Sign Up for a FREE Energy Assessment for Your Property Please let the property manager or owner know that we need a formed filled out for each property they want to enroll. Do not combine more than one property on the application. If the property needs assistance with filling it out or information, please call Jen at 309.241.3584.

Program Ally should let Jen know by text or email if they have a MF referral.

Installation is not approved until eligibility is established.

# **Smart Savers – Multifamily Property Referrals**



# **Eligibility Application**

ENERGY EFFICIENCY
Multifamily Property Eligibility Application
It only takes a few minutes to complete this important step towards lowering th energy bills of your properties.
Provide the second
Following your submission, a representative will contact you with more details.
If you have any questions, please call us at 1.866.838.6918
Renters can nominate their properties at: https://cloud.ee.ameren.com/WFTenantAssessmentRepuest
Pull Hame of Bin Broperty (if none, name of owner)*         Property Physical Address Line 2         Property Caty *         Property County*         V         Property State *         V         Property Zp *         Contact Email *         Contact Email *         Contact Email *         Contact Email *         Contact Frien Nume*         Property County         Property County         V         Property County         V         Property County         V         Property County         Property Manager         Property County         Property County         Property County         Property County         Property Manager         Property County         Property County         Property County         Property County     <
Does this Property Have it's own Ameren Illinois Account? *

### Ameren Illinois Account Number Who pays the Ameren Utility bill for the rental units each month? \* Property Tenant Both Property & Tenant Does your property have an Ameren Illinois Commercial Account? \* O Yes ⊃ No Commercial Account Number Total Number of Tenant Units at this Complex \* Total Number of Buildings with Rental Units at this Property \* Total Number of Other Buildings (ie: clubhouse, office, or shop bldng) at this Property Do you own or manage other rental properties?\* O Yes No. If Property is a Public Housing Authority, what type ownership \* O County State Federally Owned Property is not a PHA Housing Authority Managed - Not Authority Owned Property N/A Has Property Participated in any of the Following? (Select all that Apply) \* Section 8 USDA Rural Housing Disaster Relief LITC Weatherization Program LIHEAP / Weatherization Program HFA RAD B HED None of the Above Can Property Provide Proof of Participation in the Above? Please email documentation to IllinoisResidentialEE@ameren.com \* O Yes O No AN C Tell Us About Your Property \*All required fields Are there at least three residential units at this property? \* Yes

Number of Efficiency/Studio Units *	
Number of Bedroom 1 Units *	
Number of Bedroom 2 Units *	
Number of Bedroom 3 Units *	
Number of Bedroom 4 Units *	
Number of Other Type of Units *	
Tell Us About the Average Rent for Ea *Required, if rent does not apply, enter z	
Rent for the Efficiency/Studio Unit *	
Rent for the Bedroom 1 Units *	The rent levels should be their stated rents for non assisted
Rent for the Bedroom 2 Units *	renters
Rent for the Bedroom 3 Units *	If all residents are assisted, it
Rent for the Bedroom 4 Units *	is possible to be \$0
Rent for the Other Type of Units *	
does not guarantee my household will re	Il information listed above is true and accurate and completing this application sceive incentives. Ameren Illinois may change the program requirements, by time. The Program may send your contact information to Program Allies
related to your project. "	_
	Submit
,	Ameren Illinois <u>Privacy Policy</u>



# SMART SAVERS INITIATIVE PROGRAM ALLY MARKETING SUPPORT



# Smart Savers Initiative Marketing Co-Branding Requirements



- Ameren Illinois approval is needed for <u>all</u> Program Ally-created content (social media, emails, mailers or materials).
- Co-Branding Requirements document located on the Residential Program Ally Portal.

### **CO-BRANDING REQUIREMENTS**

For Ameren Illinois Registered Program Allies

Thank you for being a Registered Program Ally with the Ameren Illinois Energy Efficiency Program. When it comes to marketing, you have two options of co-branding with the Program:

1) Free, Program designed and pre-approved co-branded collateral.

 Program Ally custom designed materials with the approved Ameren Illinois Energy Efficiency graphic and/or text references.

Program pre-designed co-branded materials are designed by the Ameren Illinois Energy Efficiency Program, it includes your contact information, and are readily accessible to Program Allies for immediate use. These materials are free, pre-approved, and can be printed and/or downloaded at your convenience.

As for custom designed materials, this guide specifically addresses the requirements you <u>MUST</u> follow in the approval process of incorporating the approved Ameren Illinois Energy Efficiency graphic and/or any text references to your participation with our Program within your materials.

o request pre-designed materials or to submit custom materials, visit **AmerenIllinois**Savings.com/Ally

#### PROGRAM ALLY CO-BRANDING

Materials co-branded with reference to the Ameren Illinois Energy Efficiency Program are intended to support the promotion of the Program Ally's company. Any Ameren Illinois components should be secondary and smaller than the Program Ally's company components.

Program Allies may produce marketing or promotional materials that are co-branded with the Ameren Illinois name and/or approved graphic as outlined in this guide.

#### APPROVED GRAPHIC

2

Registered Program Allies may only use the approved graphic to represent their involvement in the Ameron Illinois Energy Efficiency Program. **Program Ally use of any other Ameron Illinois logo is strictly prohibited**.

IMPORTANT NOTE: This graphic has its own approved uses in advertisements, marketing materials, and business cards. Please refer to the <u>APPROVED USES</u> section on page 3 for more details. Ameren

ENERGY EFFICIENCY PROGRAM Registered Program Ally



Visit AmerenIllinoisSavings.com/Ally for more information

# Smart Savers Initiative Marketing Social Media/Web Co-Branding



Smart Savers Social Media and Website Toolkit



The Ameren Illinois Energy Efficiency Program is committed to helping customers find ways to improve comfort, manage usage and reduce costs. To do this, we want to ensure our Program Allies have the resources needed to help customers decrease energy usage and start saving on energy costs!

This toolkit is designed to support our Program Allies with pre-approved social media content to provide your customers with energy-saving information.

### SOCIAL MEDIA – FACEBOOK, LINKEDIN AND TWITTER

The Ameren Illinois Energy Efficiency Program staff will support Program Allies by providing pre-approved content and design. If you wish to create your own social media posts, not using pre-approved content and design, please review the Social Media section of the Co-Branding Guidelines before submitting for approval which can be found <u>HERE</u>.

Note: You must tag Ameren Illinois when posting any co-branded content to social media.

### WHERE TO SHARE

Here are some places to tell the story of your Program participation:

f	Post details and photos of your participation with Ameren Illinois on your Facebook page. Encourage your followers to like and share. Tag: Ameren Illinois
y	Make every Twitter character count with genuine enthusiasm and a conversational tone. Tag: @AmerenIllinois
in	Include details of your participation with Ameren Illinois on your company's LinkedIn Page.

### PRE-APPROVED WEBSITE LANGUAGE

[Program Ally Name] is a registered Program Ally with the Ameren Illinois Energy Efficiency Program's Smart Savers Initiative. The Smart Savers Initiative is designed to target key residential communities and help them acquire a smart thermostat at <u>no oost</u>. <u>Check your eligibility</u> to claim your free smart thermostat and be sure to select us as your professional installer to get RFEE installation.

### PRE-APPROVED SOCIAL MEDIA GRAPHICS:

Click any of the graphics below to download. In order to use these graphics, they must be paired with one of the text options listed in the next section of the document. Otherwise, <u>please submit</u> social media graphics or text options you create to the Ameren Illinois Energy Efficiency Program for review and approval prior to posting.











### PRE-APPROVED SOCIAL MEDIA LANGUAGE:

#### Text Option 1:

Get a Google Nest Thermostat or ecobee3 lite at no cost from the Ameren Illinois Energy Efficiency Programi Visit <u>AmerentIllinoisSavings com/SmartSavers</u> to see if you qualify and be sure to select us as your professional installer.

### Text Option 2:

We've teamed up with the Ameren Illinois Energy Efficiency Program to offer \$0 smart thermostats to qualifying customers. Get an ecobee3 lite or a Google Nest Thermostat at no cost! Plus, when you choose [company name], we'll install it for you FREE! Visit <u>AmerentIllinoisSavings.com/SmartSavers</u> to see if you qualify.

### Text Option 3:

SPECIAL ANNOUNCEMENT! We've partnered with the Ameren Illinois Energy Efficiency Program to offer 30 smart thermostats to qualifying customers. Get an ecobee3 lite or a Google Nest Thermostat at no cost! Plus when you choose [company name], we'll install it for you for free! See if you qualify at <u>AmerenIllinoisSavings.com/SmartSavers</u>.

### Text Option 4:

To help our community save energy, the Ameren Illinois Energy Efficiency Program is providing thousands of smart thermostats to customers in select areas at no cost! Visit <u>AmerenIII/inoisSavings.com/SmartSavers</u> to see if you qualify and be sure to select us as your professional installer to get FREE installation!

### Text Option 5:

Get an ecobee3 lite or a Google Nest Thermostat at no cost through the Ameren Illinois Energy Efficiency Program. Plus, when you choose [company name], we'll instali it for you at for free! See if you qualify at *AmerenIllinois2xings.com/SmartSavers.* 

# **Smart Savers Initiative Marketing Collateral for Program Allies**



# KNOCK, KNOCK.

YOU MAY QUALIFY FOR A FREE SMART THERMOSTAT.

Your neighbor just had a smart thermostat professionally installed at no cost. What about you?

Visit AmerenIllinoisSavings.com/SmartSavers or call 1.866.838.6918 to see if you qualify for a \$0\* Google Nest Thermostat or ecobee3 lite.

SELECT US AS YOUR PROGRAM ALLY and we'll schedule your FREE installation!



Conserve mass have an occurrent are allocated to the conserve transition at account, interest marked as an ad electric conserve are allocated for the Samar Alexen initiation. Note table systems are not comparishe with smart thermastats and are not recommended the this program. Places visit AnterentinionaScharing, court to learn mare wave, you can save. Google and Google Next Thermostat are trademarks of Google LLC.





ENERGY EFFICIENCY PROGRAM

## You may qualify for a **\$0** Google Nest Thermostat or ecobee3 lite smart thermostat through the Smart Savers Initiative.

### Visit AmerenIllinoisSavings.com/SmartSavers or call 1.866.838.6918 for details.

Adding a smart thermostat in your home can help improve the way you use energy, ultimately saving money each month.

Qualifying customers are eligible to choose between an ecobee 3 lite or Google Nest Smart Thermostat at no cost shipped to their home. Some customers, based on availability, may also be eligible for professional installation from an Ameren Illinois Energy Efficiency Program Ally.

### Smart thermostats:

Help lower your heating and cooling costs.
Adapt to your schedule and preferences.
Can be controlled from any smart device.

Questions? Call 1.866.838.6918.

Track your energy usage over time.
Send you alerts about your energy usage.



Start Saving Today! Visit AmerenIllinoisSavings.com/SmartSavers

Visit AmerenIllinoisSavings.com/SmartSavers

Verdamen med have an existing America Manie realestini a const. America Manie gas and electric custamers are eligible for the Exact Science Manie Alest Soler systems are and compatible with encodements and manie are communicated that customers. Manie Manie

# **Welcome Home**

Questions about your thermostat?

For assistance with your new thermostat, visit AmerenIllinoisSavings.com/SmartHelp.



For more information about about energy-saving opportunities, visit AmerenIllinoisSavings.com/SaveMoney or call 1.866.838.6918.



Ameren ILLINOIS

# **Smart Savers Initiative Marketing Collateral for Program Allies**



# **Residential Program Ally Portal**

Username: programally Password: saveenergy

- Access the latest Co-Branding Requirements document.
- Order marketing materials, submit materials for approval.
- Download approved logos.

## **Co-Branding Requirements**

Please read through the Co-Branding Requirements document linked below before creating any co-branded or Program-velated marketing collateral. You will find important information on approved uses, text references, and logo requirements.

### **Co-Branding Requirements**

## Approved Program Ally Logos

Download the approved Registered Program Ally logos at the links below. Before using the logos in any of your marketing, be sure to read through the Co-Branding Requirements.

Download approved Registered Program Ally logos: Horizontal Version | Vertical Version



### Submit Co-Branded Materials for Review & Approval

All co-branded materials created by our Program Allies must be approved by our Program per the Co-Branding Requirements. You can submit a request to have your materials, webpages, social media posts, etc. reviewed and approved by our Program at the link below.

#### Submit Co-Branded Materials for Review & Approval

#### Program Ally Marketing Portal

You can order Program-designed and pre-approved co-branded materials for FREE! You can simply download PDF versions or have them shipped to you free of charge.

Create an Account for the Marketing Portal Log in to the Marketing Portal

#### Program Ally Social Media Toolkit

You can download Program-designed and pre-approved social media posts for FREE from our Program Ally Social Media Toolkit! Click the link below to learn more about the requirements and get started.

Program Ally Social Media Toolkit

#### Smart Savers Program Ally Social Media and Website Toolkit

Find pre-approved website language and downloadable social media posts for FREE from our Smart Savers Program Ally Social Media and Website Toolkit! Click the link below to learn more about the requirements and get started.

Smart Savers Program Ally Social Media and Website Toolkit

# **Smart Savers Initiative Marketing Collateral for Program Allies**



# • Program Ally Marketing Portal.

- Create an account using the link from the previous slide.
- Log in on an ongoing basis using the second link.
- Order materials to be shipped to you or downloaded free of charge.
- Smart Savers Program Ally Social Media and Website Toolkit.
  - PDF file to copy language and download graphics.

### Program Ally Marketing Portal

You can order Program-designed and pre-approved co-branded materials for FREE! You can simply download PDF versions or have them shipped to you free of charge.

Create an Account for the Marketing Portal Log in to the Marketing Portal

### Program Ally Social Media Toolkit

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Program Ally Social Media Toolkit

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Find pre-approved website language and downloadable social media posts for FREE from our Smart Savers Program Ally Social Media and Website Toolkit! Click the link below to learn more about the requirements and get started.

Smart Savers Program Ally Social Media and Website Toolkit



# Jordan Nelson

Program Ally and Midstream Marketing Manager Leidos, Inc. – An Ameren Illinois Energy Efficiency Contractor inelson2@ameren.com 309.981.9496





# QUESTIONS?





# Energy Efficiency PROGRAM

# AmerenIllinoisSavings.com